



Inside this Issue

Calendar of Events...6-7
President's Message...2

Oregon Mid-Valley Purchasing & Supply Management

Oregon Mid-Valley's mission is to provide continuing education in the best purchasing and supply management techniques available, enabling members to utilize this knowledge while practicing the highest ethical standards to maximize the profitability of their employers.

Next Meeting: Tuesday, November 10th, 2009

Speaker: Amy Cleary

Alternative Dispute Resolution and Mediation

Location: Brice's, Salem, Oregon

Time: 6:00 p.m.

Amy Cleary is the Program Coordinator for Community Solutions for Clackamas County Dispute Resolution Center.

Highlights of the evening will cover the following:

- Mediation vs. Arbitration: Differences, Pros and Cons
- What is Arbitration? What is Mediation?
- How do you choose the appropriate process?
- How do these processes save money?
- Where do I find a Mediator?

Join this training and interactive discussion to find out more about alternative dispute resolution. The presentation will focus mainly on the mediation process, and help you understand the value of interest based negotiations in conflict resolution.

OMV President's Message

It was really nice to see such a large member turnout at our October monthly dinner meeting! First of all I really want to express OMV's gratitude and appreciation to Regan Dugger and Spirit Mountain Casino for providing our membership such an excellent venue and tour for our members along with their spouses/guests. The "behind the scenes" tour was excellent and for those of us who toured the purchasing, receiving and warehouse areas a few years ago it was really interesting to see the vast improvements in the overall supply management operations area. Certainly, another area of the tour which was most interesting, was the inclusion of the "eye in the sky" security area. Again, we "Thank You"!

As those of you who read my "OMV President's Message" in the last newsletter know, I expressed my concern about OMV's continuing decrease in member attendance at our monthly educational events. I solicited each of you to provide me with your comments why you were not attending our meetings. I received seven responses and I want to "Thank" those members who did respond! Certainly, I recognize that our economy is in the tank and that many of you are carrying increased workloads because of company layoffs and that can certainly put constraints on what you do with your personal time, and in fact, force each of you to make choices. For those of you in that position, I truly understand, as I have been there myself in the past. What I would ask of each of you who are presently in that situation is, for your sake, *do not forget yourself*. Each of you will be chosen for advancement (or even for keeping the job you currently have) based on your direct and successful contributions to the profitability of your company. Those contributions do not only include the "time" you commit to your company, but also greatly include the knowledge and skills which you put in to making important successful decisions on behalf of your company...that can then result in becoming the difference in your own personal professional growth as your management makes decision as to who to promote. What I am trying to simply say is "please don't rest on your laurels...to have continued success...you always need to have continued learning...which will put you in the best possible position to grow professionally."

An even bigger still unanswered concern to my message last month, is that even though I received seven responses, they mostly related to the economy and related time constraints. OMV obviously can't affect the economy and, as I've already indicated above, I hope each of you will make good personal choices of what you do with your own personal time (hoping that you don't forget *yourself* and your own professional growth), but I'm still trying to figure out from the other ~ 80% of our members if there is something we, as an educational association, can better do to assist each of you in your own professional growth? Are the topics we've selected of interest to you...if not what topics would you like to hear? Are our speakers not of interest to you...if not what speakers would you like to hear? Would you prefer more seminars and less monthly dinner meetings? Is our membership cost too high (even though it is one of the lowest nationally and certainly the lowest in this immediate region)? Is the cost of our dinner meetings or seminars too high (keeping in mind that the cost includes the meal, the speaker fee, and meeting room, as well as knowing that our seminars are 1/3 the cost for the exact same seminar in the Portland area)? What else do you think OMV could improve on which would allow OMV to be a more supportive continuing education association for all professionals involved in purchasing and supply management? Your OMV leaders are really trying to make this organization a viable resource tool for each of you. Please give us your ideas so that we can better assist each of you in your own personal professional growth.

The attendance at our October dinner meeting was encouraging, however, I again encourage those of you have not responded, ***to please send me an e-mail at sidbrown@aol.com and tell me how we can help you. (Note: Mark your subject box "How OMV Can Assist My Educational Growth")***. I truly hope that I do hear from all of you. Thank You!!!

Please join us at Brice's for our November 10th dinner and educational meeting where we will be welcoming Amy Cleary from Clackamas Conflict Resolution center to speak to us on the topic of "Mediation as Alternative Dispute resolution". This is certainly an appropriate and timely subject for all of us in our profession. I am looking forward to seeing each of you there!!!

Sid Brown, C.P.M., A.P.P.
OMVP&SMA President

OMV Recognizes Our 2008-2009 Volunteers

*FINALLY.....*OMV had the opportunity to recognize our 2008-2009 volunteer leaders. Unfortunately the previously scheduled May Banquet had to be cancelled and the October 16th General Membership Meeting which was held at the Spirit Mountain Casino gave the association a festive venue in which to recognize those members who have faithfully given their own personal time and efforts to make OMV the viable educational association it is for all our members in our profession in this area. The timing and location of this meeting also allowed last year's President, Regan Dugger, C.P.M., to host and lead this meeting. For those that might not be aware of it, Regan is currently taking a year's leave from his association involvement to focus his continuing educational efforts on obtaining his college degree. The association wishes Regan the Very Best as he pursues his studies and obtains his degree!

In recognizing our member volunteer efforts for the past year, it would only be appropriate that the association first recognize **Regan Dugger, C.P.M.**, for his committed leadership efforts and direction that, as OMV's President, he provided our association during the 2008-2009 meeting year. The other leaders who also gave effort and personal time in providing continuing education opportunities for our members and helped manage the business affairs of our association and who were also recognized for their contributions to our association include.....

Bob Bunn; Vice President
Frank Brittain; Secretary
Dirk Close; Treasurer
Ron Brown, C.P.M.; Director for National Affairs
Rich Palmer; Communications Officer
Steve Ness, C.P.M., A.P.P.; Education Officer
Carol Carlin; Co-Membership Officer
Marilyn Colburn; Co-Membership Officer
Tiffanie Venner; Marketing Officer
Patti Nicholson; Director At Large
Sid Brown, C.P.M, A.P.P.; Director At Large

Companies Recognized for their "Outstanding Support of the OMV Association as well as their Employee Members" include.....

Akzo Nobel Coatings, Inc.
Automation Technology Inc.
Holiday Retirement
Kettle Foods
Spirit Mountain Casino
TEC Laboratories
White's Electronics

OMV Recognizes Our 2008-2009 Volunteers (con't)

“New Member of the Year Award” - This award is presented to a new member who has been selected by the President as having provided outstanding work on behalf of the association during his/her first year of membership. The 2008-2009 recipient of the ***“New Member of the Year Award”*** was.....

Dirk Close

“Most Active Member of the Year Award” - This award is presented to a member who has been selected by the President for providing outstanding work on behalf of the association for the past year. The 2008-2009 recipient of the ***“Most Active Member of the Year Award”*** was.....

Tiffanie Venner

“President’s Award” - This award was first presented in 1983 and is presented at the discretion of the current OMV President to a person who has helped him/her and the association the most throughout the past year. The 2008-2009 recipient of the ***“President’s Award”*** was.....

Tiffanie Venner

“Sid Brown Award” (This award was first presented in May of 1984. The ***“Sid Brown Award”*** is the highest form of recognition offered by OMV. Its purpose is to recognize a currently active member who has made major and outstanding contributions to OMV over a period of time. To be eligible, a nominee must have been a currently active member of OMV for at least three years. The nominee can be recognized for either a single contribution which may have taken over a year to complete, or for several contributions, meeting a variety of tests. Judging is performed by the Award Selection Committee which consists of the past recipients of this award who are current members and is chaired by the immediate former recipient. The Committee can make the award without other members’ input or it can seek nominations from the regular membership. This award is only presented when there is a deserving recipient). This year’s recipient of the ***“Sid Brown Award”*** was.....

Tiffanie Venner

In closing the presentation ceremonies, Regan again expressed his overall appreciation to all of those members who had contributed to the overall success of our association during the past meeting year. The award recipients who were unable to attend the October 16th meeting and receive their appropriate recognitions, will be recognized at our next OMV General Meeting.

“Welcome” to our Newest OMV Members

Jodi Pitzer, C.P.M. of Stahlbush Island Farms Inc

Kristen Boatman of Mini Mitter Co Inc.

Paulette Morris, C.P.M. of Georgia Pacific

The free monthly ISM Webinar link is listed on our website each month as soon as the information becomes available. Please visit: www.OMVPurchasing.org home page and click on the link.

Congratulations Matt Hammar, C.P.M.

OMV would like to recognize **Matthew Hammar**, Stimson Lumber Company, as our most recent member to receive his professional certification. Matt was awarded his Certified Purchasing Manager (C.P.M.) certificate by ISM on October 07, 2009. Congratulations Matt!!!



OMV would also like to take this opportunity to recognize all of our existing members who have received their professional certifications and we congratulate all of you!!! The following is a list of those members who have attained their professional certification(s). *(If we have inadvertently left some one off of this list, please let us know).*

Ron Brown, C.P.M.
Sid Brown, C.P.M., A.P.P.
Steve Christiance, C.P.M.
Roger Codington, C.P.M., CPIM, CIRM
Regan Dugger, C.P.M.
Tina Galloway, C.P.M.
Dan Garrett, C.P.M.
Matt Hammar, C.P.M.
Neal Ingebrigtsen, A.P.P.

Gary Kanz, C.P.M.
Paulette Morris, C.P.M.
Steve Ness, C.P.M., A.P.P.
Jodi Pitzer, C.P.M.
Hank Surles, C.P.M.
Ed Taylor, C.P.M.
Vanessa Warner, C.P.M., A.P.P.
Mel Whittier, C.P.M., CPIM



OMV 2009-2010 Seminar

March 23rd, 2010

Contract Law for the Purchasing Professional

Speaker: Helen Pohlig

Location: Shilo Inn, Salem, Oregon

HELEN M. POHLIG, J.D., is licensed to practice law in Arizona, Minnesota, and Washington, D.C. She currently lectures and writes on commercial law subjects and provides *pro bono* representation to a variety of non-profit organizations.

Helen has extensive experience in government relations and regulation, previously specializing in telecommunications law. She started her legal career as in-house counsel at Republic Telcom Corporation in Bloomington, Minnesota, where she handled both regulatory affairs and general business matters including taxes, contracts, and vendor disputes. Subsequently she served as General Counsel for the Competitive Telecommunications Association and as Managing Director for the National Association of Information Services in Washington, D.C. She later became a Corporate Vice President at the National Association of Purchasing Management (NAPM), where she was responsible for NAPM's government relations program, international relations, and in-house legal work. She now teaches extensively for the Institute for Supply Management (ISM, formerly NAPM), ISM affiliates and private companies and organizations throughout the U.S. as well as internationally.

Ms. Pohlig graduated with honors from Pacific Lutheran University, Tacoma, Washington, in 1975 and earned her *juris doctor* degree with honors from William Mitchell College of Law, St. Paul, Minnesota, in 1982.

One-Day Seminar:

CONTRACT LAW FOR PURCHASING PROFESSIONALS

This class will cover the basics of contract law – sources of law, contract formation (what actually constitutes a contract?), including issues of authority, agency law and electronic commerce, requirements of contract performance and the remedies that exist in the event of breach of contract. This information is critical to purchasing professionals as it forms the legal basis for everything they do!

Dinner Presentation:

INTELLECTUAL PROPERTY ISSUES FOR SUPPLY MANAGEMENT

An overview of patents, copyrights and trademarks, including a review of the legal implications of each type of intellectual property as well as a discussion of their impact on and association with purchasing and supply management.

"You will always achieve much more in life through your influence on others than through what you do as an individual." -- Orville Thompson --

OMV 2009-2010 Dinner Meeting Schedule

Date	Topic	Speaker/Host
November 10, 2009	Mediation as Alternative Dispute Resolution	Amy Cleary
December 8, 2009	Negotiating in Tough Times	Lee Buddress, Ph.D., C.P.M.
January 12, 2010	Economic Forecast	Tim Duy
February 9, 2010	Time Management	Gary Hopper
March 23, 2010	Intellectual Property Issues for Supply Management	Helen Pohlig
April 13, 2010	Supplier Performance Management	TBD
May 11, 2010	OMV Volunteer Recognition Awards Banquet	

Government Purchasing Specifications

1. All pipe is to be made of a long hole, surrounded by metal or plastic centered around the hole.
 2. All pipe is to be hollow throughout the entire length - do not use holes of different length than the pipe.
 3. The I.D. (inside diameter) of all pipe must not exceed the O.D. (outside diameter) - otherwise the hole will be on the outside.
 4. All pipe is to be supplied with nothing in the hole so that water, steam or other stuff can be put inside at a later date.
 5. All pipe should be supplied without rust - this can be more readily applied at the job site.
- N.B. Some Vendors are now able to supply pre-rusted pipe. If available in your area, this product is recommended, as it will save a lot of time on the job site.
6. All pipe over 500ft (153m) in length should have the words "long pipe" clearly painted on each end, so the Contractor will know it is a long pipe.
 7. Pipe over 2 miles (3.2km) in length must have the words "long pipe" painted in the middle, so the Contractor will not have to walk the entire length of the pipe to determine whether or not it is a long pipe.
 8. All pipe over 6" (152mm) in diameter must have the words "large pipe" painted on it, so the Contractor will not mistake it for small pipe.
 9. Flanges must be used on all pipe. Flanges must have holes for bolts quite separate from the big hole in the middle.
 10. When ordering 90 degrees, 45 degrees or 30 degrees elbow, be sure to specify right hand or left hand; otherwise you will end up going the wrong way.
 11. Be sure to specify to your vendor whether you want level, uphill or downhill pipe. If you use downhill pipe for going uphill, the water will flow the wrong way.
 12. All couplings should have either right hand or left hand thread, but do not mix the threads - otherwise, as the coupling is being screwed on one pipe, it is unscrewed from the other.

2009-2010 Officer Contact Information

President	Sid Brown, C.P.M., A.P.P.	president@omvpurchasing.org
Vice President	Bob Bunn	vicepresident@omvpurchasing.org
Secretary	Frank Brittain	Secretary@omvpurchasing.org
Treasurer	Dirk Close	treasurer@omvpurchasing.org
Director of National Affairs	Ron Brown, C.P.M.	nationalaffairs@omvpurchasing.org
Communications Officer	Tiffanie Venner	communications@omvpurchasing.org
Education Officer	Steve Ness, C.P.M., A.P.P.	education@omvpurchasing.org
Marketing/Recruitment Officer	Tiffanie Venner	marketing@omvpurchasing.org
Membership Officer	Sid Brown, C.P.M., A.P.P.	membership@omvpurchasing.org
Director At Large	Patti Nicholson	kpnicholson2@msn.com
Director At Large	Vacancy	

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Published by Oregon Mid-Valley Purchasing & Supply Management Association, Inc.

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