



**institute for
supply management**



“The Purchaser”

Oregon Mid-Valley Purchasing and Supply Management Association, Inc.

PO Box 12892

Salem, OR 97309

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Oregon Mid-Valley's mission is to provide continuing education in the best purchasing and supply management techniques available, enabling members to utilize this knowledge while practicing the highest ethical standards to maximize the profitability of their employers.

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Oregon Mid-Valley Purchasing and Supply Management Association, Inc.

NOVEMBER DINNER MEETING

November 13th, 2007 6:00 PM

PLANT TOUR—TRANS-OCEAN PRODUCTS, INC.

DeAnn Baker, Host
Trans-Ocean Products
500 Hawthorne Ave SE
Salem, OR , 97301-5085
Dinner will be served.

Join us for a great educational opportunity to tour a top manufacturer of seafood products!!

Guests are welcome!



OMV President's Message

Greetings from the Presidents Desk. Sid is on vacation, much needed I might add, and I am filling in for him. We had a great presentation from Mark Fiedler on Importing 101 The Basics.

Mark your calendars for attending the 64th Annual Pacific Northwest Purchasing Conference which will be held in Boise, Idaho on November 1st – 3rd. I urge you to not miss this opportunity to listen to some excellent keynote speakers, choose from many educational workshops, and network with other Northwest Region purchasing and supply management professionals. *Please see the details on this conference elsewhere in this newsletter.*

OMV is continuing to offer classes on how to prepare for taking the tests for those members interested in attaining their C.P.M. certification before the expiration of the current certification program. ISM's new Supply Management certification (CPSM) will require all recipients to have a four-year degree. So if you are a member who does not have a four-year degree, but still would like to be professionally certified, you will soon be running out of time to get your C.P.M. certification. *Please see the certification class schedule and registration form elsewhere in this newsletter.*

We still need volunteers to help with the leadership of our organization. If you have interest, please contact any of our Board Members. The OMV Board encourages our members to provide feedback on what is or is not working. If you feel something is missing from the meetings or from the presentation please let a Board Member know. If you don't tell us we can't correct it.

Bob Bunn
Vice President

THANKS to TEC LABORATORIES, INC., Albany, OR, for their kind donation of a projector! This tool will help us continue to provide high-quality educational presentations to our members. THANK YOU!

Next C.P.M. Review Class Offering, Module One

Our organization has planned to offer a C.P.M. Review class for Module One beginning about the fourth week of October. This would be a four week program with one session per week for two hours in the evening. If you have any interest in taking the review class please send an e-mail to Ed Taylor at etaylor04@msn.com and also to Sid Brown at sidbrown@aol.com. Cost is \$75 to members and \$100 for non-members. Sessions will be in the Salem area. Registration forms will be going out within a week after this newsletter.

*64th Annual Pacific Northwest Purchasing Conference**

*NAPM –Idaho Southwest
and
ISM-Idaho*

*November 1-3, 2007
Boise Idaho*

NAPM-Idaho Southwest (Treasure Valley) and ISM Idaho (Pocatello) will host the 64th Annual Pacific Northwest Purchasing Conference, a regional conference of supply management professionals from the states of Alaska, Hawaii, Idaho, Oregon and Washington.

The Conference, will be held November 1st through November 3rd at Boise State University in the Student Union Building. The Conference will bring together buyers, purchasing agents, purchasing managers, supply management executives, engineers, educators and business owners.

Included in the Conference will be four (4) certified technical 4 hour sessions including: Negotiations, Legal, Project Management and Resources - Web Safari. In addition eight (8) one hour general sessions will be offered. Approximately 35 suppliers will participate as exhibitors in a trade show all day Friday.

Included in the Conference registration is a Kick-off reception Thursday evening, four (4) certified Workshops and eight (8) certified technical sessions on Friday and Saturday morning. Breakfast, lunch, and a banquet are included on Friday as are breakfast and lunch on Saturday.

The Friday luncheon, 12pm -1:00 pm, will feature Norbert Ore, C.P.M. Strategic Sourcing Group, Georgia-Pacific LLC. Mr. Ore is the 2007 Shipman Award recipient and is the ISM Manufacturing Business Survey Committee Chair and will be presenting the latest "Business and Economic" forecast for the coming year.

Conference Workshops will be conducted by:

- | | |
|-------------------------------------|------------------|
| - Negotiations | Dr. Ross Reck |
| - Legal Considerations in Contracts | Barb Johnson |
| - Project Management | Terry Northcraft |
| - Resources for Purchasing | Michael Taylor |

Check the NAPM-Idaho Southwest website for updates and registration information:

www.napm-isw.org

Pacific Northwest Purchasing Conference is a registered trade name of NPEC

UPCOMING EDUCATIONAL DINNER MEETINGS

Your Board Members have worked hard to develop a schedule full of valuable educational opportunities for Professional Development. Hope to see you there!

<u>DATE</u>	<u>TIME</u>	<u>PROGRAM TITLE</u>	<u>SPEAKER</u>	<u>LOCATION</u>
11/13/2007	6:00pm	Plant Tour Trans Ocean	De Ann Baker	Trans Ocean
12/11/2007	6:00pm	7 Best Practices in Purchasing	Aaron Howell -OSU	Brice's
1/8/2008	6:00pm	Economic forecast for 2008	Tim Duy, Director, Oregon Economic Forum	Brice's
2/12/2008	6:00pm	Global Logistics	Ron Williams, Columbia Grain, PSU	Brice's
3/11/2008	6:00pm	Purchasing Law seminar		

MEDALLION JOB OPPORTUNITY



Date of Posting: September 27, 2007

Buyer, MRO & MRP
Independence, Oregon
Materials
Materials Manager

DEPARTMENT:
REPORTS TO:
FUNCTION:

This position will be responsible for the procurement and expediting of component parts and raw material used in the manufacture of our product lines. Will also be ordering for Maintenance and Building Operations. Develop and maintain delivery schedules to meet production requirements. Participate in meeting with vendors and resolving issues related to quality and timely delivery of materials. Communicate internally to appropriate departments regarding matters related to materials and delivery schedules. Additional responsibilities will include maintaining information on parts and raw materials in data base, and creating and generating various reports to be used in the evaluation of products, suppliers and material requirements. Seeing projects through to completion. Will work with engineering department on new products and materials procurement.

REQUIREMENTS: Must have 5+ years purchasing experience in a manufacturing environment. Must be a highly organized self-starter. Excellent written and verbal communication skills are a must. Also, must have exceptional computer skills including working with data bases and spreadsheets. Knowledge of wood products is a plus.

**APPLY IN
WRITING TO:**

Penny Alexander, H. R. Supervisor
Medallion Cabinetry, Inc.
Independence, OR 97351
Fax: 503-838-1666
E-Mail: penny@medallioncabinetry.com

Bringing ease of reading to Module One of the Study Guide - Rearranging the order of Tasks

If you have ever read the twenty tasks that make up Module One of the C.P.M. Study Guide one might wonder why the topics are scattered about and not better organized. How the tasks are presented in the Study Guide may not help the learning process for someone who is either pursuing their C.P.M. certification, or one who is reviewing the core fundamentals of our profession. The arrangement can actually hinder the learning process. So with that said here is a brief rearrangement of the tasks that could help segment your reading into a better organized format and thus improve the delivery of the material in a more consistent manner.

Task 101: Call this the “**Strategic Principles**”. These two pages briefly discuss Operational, Financial, Marketing, and Supply strategies. In short, every subject and definition in the study guide resides under one or more of these strategies. This task ties back into the early tasks of Module Four. Some test questions will require you to think at the strategic (not operational) level and this task is where the strategic foundation begins. It is recommended to re-read this task after about every fifth task you read in any module. Just to stay sharp on the strategic level.

Tasks 102, 103, 106, 108, & 110: This is the **core fundamentals of purchasing** and we could call this the “From the budget and cost center, to the limits of authority, to the purchase requisition, onto the PO, with discussion on specs, statements of work (SOW), and the bid process”. Or better, “The fundamentals of the buying process”. These tasks contain more than solid fundamentals of the buying process. They are the keys to successful and ethical purchases.

Task 105, 107, 109, 111, & 112: “**Suppliers**”. These five tasks discuss confidentiality, types of suppliers, selecting/analyzing/visiting suppliers, and measuring them. Module One is about fundamentals and that is what is covered here. The fundamentals of suppliers.

Task 113, 114, 115 & 117: “**Contract and Legal Aspects**”. These tasks contain some long reading but the gem of information gems resides in these four tasks. There is so much important information in here that protects us as purchasing professionals and the organizations we represent. If you take a legal aspects or contracting class anywhere across our nation you will see much of the principles contained here. Every purchasing professional should revisit this material on occasion.

Task 104-Costs, 116-Expediting, 118-Payment, 119-Ethics, 120-Record Retention: These five tasks are somewhat exclusive in that they are stand alone topics. Yes, they do relate to many topics within the C.P.M. but for reading and testing they are easy to break out into an easy reading session. The topics and information within each task if understood well can lead to rather successful answering of test questions.

Of course there is much more information that could be discussed of C.P.M. Module One but the intension here is to provide a better outline view of the twenty tasks in Module One. This outline is also great for training those who are new to the profession or your own continuing education. Even for experienced supply chain professionals this outline can facilitate a positive revisit to the fundamentals of the buying process and contract/legal aspect tasks. Sound fundamentals are the foundation for success.

2007-2008 Board of Directors

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