



“The Purchaser”

NAPM-Oregon Mid-Valley, Inc.
(new address)
PO Box 12892
Salem, OR 97309

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NAPM Oregon Mid-Valley’s mission is to provide continuing education in the best purchasing and supply management techniques available, enabling members to utilize this knowledge while practicing the highest ethical standards to maximize the profitability of their employers.

Volume 4 Issue 7

October 2003

NAPM-Oregon Mid-Valley, Inc *Next Meeting*

October, 2003

Dinner Meeting

Speaker: [Lee Buddress, Ph.D., C.P.M.](#)
Topic: Leveraging Strategic Alliances
When: Tuesday, October 14, 2003
Time: 6:00 PM
Place: Brice’s Restaurant, Salem
Cost: \$16.00

[Lee Buddress, Ph.D., C.P.M.](#) is co-director of the Supply and Logistics Management Program at Portland State University. He holds a B.S. Degree in Business Administration from University of California at Berkeley and a Ph.D. Degree in Supply and Logistics from Michigan State University. His teaching is focused on Supply and Logistics, Forecasting, Production Planning and Control and Negotiation.

Dr. Buddress has more than twenty years of industrial management experience in production and operations management, and purchasing and materials management. He has served NAPM in many capacities at the local, district and national level. He has received many awards for contributions to the purchasing profession. He also received the PSU School of Business Administration Outstanding Faculty Award for 1999. He teaches and consults worldwide.

Please note NAPM-OMV’s new address:

**NAPM-Oregon Mid-Valley, Inc.
PO Box 12892
Salem, OR 97309**

President’s Column – October 2003

As the summer ends, this coming year is full of anticipation for opportunities which lie ahead. We are in a time of economic uncertainty, declining markets, and a deepening federal budget. The result is we face high pressure to cut costs and increase efficiency, with employers continually asking us to do more with less. All the more important is our membership with NAPM-Oregon Mid-Valley. The affiliate strives to provide a resource to increase your proficiency, set a forum for you to interact with your peers, and sharpen your skills to tackle the goals ahead.

Your Board of Directors is working hard to provide events, instruction and training, and alternatives for further education. We appreciate all contributions and ideas, welcoming an ongoing dialog with our members to help us meet your needs. Our objectives will be set with what we are learning from you. Please be advised it is our intent to provide what we can, however we face financial and time constraints. As we work on what they can accomplish this year, we will keep you informed.

So let us get started meeting those challenges ahead! We have lined up tours, current topics we face today, and opportunities to meet and socialize at our dinner meetings. Thank you to those who joined us with our first event—a plant tour of the Pope & Talbot Pulp Mill in Halsey. The evening’s tour was interesting and informative, and the networking at the dinner meeting was entertaining as well as educational. I hope to see you at October’s meeting, Leveraging Strategic Alliances, presented by Lee Buddress, Ph.D., co-director of the Supply and Logistic Management Program at Portland State University.

Lori Aljets, President
NAPM-Oregon Mid-Valley, Inc.

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Aljets@norpac.com

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sbrown@stimsonlumber.com

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sbrown@stimsonlumber.com

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pagellm@bus.oregonstate.edu

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harry_myers@poptal.com

Pacific NW Purchasing Conference

NAPM-Columbia Basin is pleased to announce the return of the Pacific Northwest Purchasing Conference to the Tri-Cities. Visit the Conference program preview web page to learn more about the conference programs and speakers at <http://www.mltweb.com/orgs/news/conf03.htm>

Send a reply e-mail with your address and contact information to guarantee you get a registration packet or watch the NAPM-CB conference web page, <http://www.napmcb.org/60thPurConf2003.htm> as the event draws closer for additional information on registration.

**NAPM Oregon Mid-Valley, Inc
2003 – 2004 Calendar**

November 2003

Dinner Meeting

Speaker: Mark Pagell

Topic: How Buyer Behaviors Influence Supplier Performance

Where: Brice's Restaurant, Salem

When: Tuesday, November 11, 2003

Time: 6:00 PM

Cost: \$16.00

Mark Pagell (Assistant Professor – operations management). Dr. Pagell received his Ph.D. from Michigan State University in Operations and Sourcing Management in 1997. Prior to joining the faculty at Oregon State University he taught at Kansas State University.

Research: Dr. Pagell has 20 published articles on topics such as supply chain management, operational responses to environmental uncertainty, and human resource issues in operational environments. This research has been published in a number of premier outlets including: *Journal of Operations Management*, *International Journal of Production Economics*, *International Journal of Purchasing and Materials Management*, *Production and Inventory Management Journal*, *Journal of Quality Management*, *International Journal of Production Research*.

Teaching: Dr. Pagell teaches courses in operations management and supply chain management to both graduate and undergraduate students.

Industry outreach: Dr. Pagell was very active in the business community in the Kansas City area. Some of the outreach activities that Dr. Pagell has been involved with include: being a member of the

executive board for the Heartland chapter of the *Council of Logistics Management* and being a presenter for the Wichita chapter of the *National Association of Purchasing Managers*. Dr. Pagell looks forward to engaging in these types of activities now that he is in Oregon.

December 2003

Dinner Meeting

Speaker: [Greg Hutchins](#)

Topic: Purchasing/Engineering Partnerships: How to Make Them Work!

Where: Brice's Restaurant, Salem

When: Tuesday, December 9, 2003

Time: 6:00 PM

Cost: \$16.00

[Greg Hutchins](#) is a very knowledgeable nationally recognized speaker who spoke at the 2003 Pacific NorthWest Purchasing Conference.

Mr. Hutchins is a principal with Quality Plus Engineering, a Portland, Oregon based supply and project management company.

He is author of **ISO 9000** (Wiley, translated into 8 languages), **Standard Manual of Quality Auditing** (Prentice Hall/ASQ), and **Value Added Auditing** (WIT). He has been involved with ISO since 1988. Mr. Hutchins is also a columnist for ASQ/IEEE/PMI.

January 2004

Dinner Meeting

Speaker: [Nole Bullock](#)

Topic: Dynamic pricing of excess & surplus property

Where: TBD

When: Tuesday, January 13, 2004

Time: 6:00 PM

The presentation will cover:

A hands-on approach to property sales and/or determining fair market value through Internet advertising. Topics covered include: considerations before beginning, market analysis, risk mitigation and transitioning from traditional disposal methods to this emerging sales channel.

[Nole Bullock](#), OPMA, is a certified project management associate, marketing analyst and current [online] surplus property sales coordinator for the State of Oregon.

February 2004

Spring Tour @ OSU

Followed by Dinner Meeting

Host: [Mark Pagell](#)

Topic: Tour Oregon State University, hosted by OSU's Purchasing and Supply Chain Management Assistant Professor of

Operations and Management in the School of Business.

Where: Oregon State University, Corvallis

When: Tuesday, February 10, 2004

Time: 6:00 PM

March 2004

Dinner Meeting

Speaker: [Lee Buddress](#)

Topic: Lean Supply Systems Management

Where: TBD

When: Tuesday, March 9, 2004

Time: 6:00 PM

April 2004

Dinner Meeting

Business Meeting & Election of Officers

Speaker: [Don Thompson](#)

Topic: Preventing identity Theft

Where: Salem, restaurant TBD

When: Tuesday, April 13, 2004

Time: 6:00 PM

[Don Thompson](#) is a Senior Risk Management Specialist for CUMIS Insurance Society, the property and casualty company of the CUNA Mutual Group.

In this capacity, Mr. Thompson is responsible for assisting credit unions in identifying areas of risk in their operations and recommending appropriate controls to reduce exposures to loss. One facet of the Risk Management Department is the Fidelity Analysis Program which is designed to detect on-going embezzlements in credit unions. In addition, Mr. Thompson provides training to federal and state regulatory agencies, internal auditors, and Certified Public Accountants on the subject of fraud auditing.

Prior to joining CUMIS, he served as Vice President of Lending at Evergreen Federal Savings. He has also earned the Certified Fraud Examiner designation.

The CUNA Mutual Group is headquartered at the Credit Union Center in Madison, Wisconsin, and provides insurance services to credit unions and their members throughout the world.

May 2004

Annual Awards Banquet and

Volunteer Recognition Night

Where: TBD

When: Tuesday, May 11, 2004

Time: 6:00 PM

**Future Opportunities
Mark Your Calendar Now**

89th ISM International Conference

April 25-28, 2004

Philadelphia, PA
