



“The Purchaser”



NAPM-Oregon Mid-Valley, Inc.
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NAPM Oregon Mid-Valley’s mission is to provide continuing education in the best purchasing and supply management techniques available, enabling members to utilize this knowledge while practicing the highest ethical standards to maximize the profitability of their employers.

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NAPM-Oregon Mid-Valley, Inc
Next Meeting
Tuesday December 13th, 2005

Professional Dinner/Speaker Meeting

- Topic:** Target Distribution Center Plant Tour
- Place:** 875 Beta Dr SW, Albany Oregon
- When:** Tuesday December 13th, 2005
- Time:** 6:00 PM
- Cost:** NAPM-OMV Members \$20.00, Non-Members \$25.00
- RSVP:** By Tuesday 12/06/05 to meklw@comcast.net
Reminder: “No shows”, or cancellations less than 24 hours prior to the event will be invoiced for their cost of the meeting (per the NAPM-OMV By-Laws).



Take a tour of a “state of the art” physical distribution facility with one of the premier national retailers. Come see how one of the largest retailers supplies merchandise to the stores! A catered dinner at ~7:00pm from Novak’s Restaurant will follow the tour, and be held at one of the meeting rooms in the Target Distribution Center. **Tour requires extensive walking and you must wear “closed toe” shoes.** If you can’t make the walk, come for dinner @ 7pm!

- Menu:
- Chicken or Beef with a sauce over pearl noodles.
- Vegetable
- Salad
- Bread
- Assortment of dessert bars/cookies



C.P.M. Certification Review Classes

Do you want to become certified by the Institute for Supply Management as a "Purchasing Manager"? Here is your opportunity to get on track! The program consists of four or five 3 hour sessions per module, held in the evening from 6 to 9 PM. One class is conducted per week, and we are intending to begin in early 2006.

Modules are as follows;

MODULE 1- Purchasing Process: includes sections on identifying requirements; preparation of solicitations supplier analysis; and contract execution, implementation, and administration.

MODULE 2 - Supply Environment: includes sections on negotiations, information technology, quality issues, internal relationships, and external relationships.

MODULE 3 - Value Enhancement Strategies: includes sections on sourcing analysis, supply and inventory management, value enhancing methods, and forecasting and strategies.

MODULE 4- Management: includes sections on management and organization and human resources management.

Here is a link to the ISM website which provides more detailed information regarding becoming certified.

<http://www.ism.ws/Certification/CPMEvolution.cfm>

Many purchasing professionals find these classes to be particularly beneficial towards becoming certified.

Let us know if you are interested, and in particular, which module(s). Contact Mel Whittier (address listed below in Board of Director's section. This is my home information, so I generally cannot respond until after work.) if you are interested.

ISM Announces New Supply Management Qualification

<http://www.ism.ws/AboutISM/MediaReleases/pr091205SMQualifications.cfm>

(TEMPE, Ariz.) — Institute for Supply Management™ (ISM) continues to lead supply management by developing a new professional qualification that will be relevant internationally and reflect the expanded education, skills and experience needed to be a successful supply management professional. ISM's Board of Directors recently approved the recommendation by the ISM Certification Committee that ISM develop a new professional qualification that recognizes those expanded competencies. The ISM Board directed that the program be available in 2008.

"The new qualification will address the realities of supply management, workplace complexities including globalization, greater use of technology, and expanded competencies that supply management professionals employ to drive value in their organizations," states ISM Chief Executive Officer Paul Novak, C.P.M., A.P.P.

This initiative emerges out of a recommendation from ISM's Certification Committee and is supported by findings of the research study conducted with Knapp & Associates International Inc. Foremost among the study's conclusions is that pronounced changes in the field demand the new professional qualification must reflect higher skill levels across the entire spectrum of supply management.

"The recommendation to develop an expanded supply management qualification is also based on extensive job analysis of supply management competencies," says ISM Certification Committee Chair Susan I. Scott, C.P.M., A.P.P. "ISM has established a legacy of certification excellence through innovation and expertise. The new qualification will strengthen this legacy."

The new qualification will require more formal educational achievement and higher levels of competencies than previous designations. Look for additional details on assessment criteria, exam content and other processes early next year.

UPCOMING DINNER/SEAKER MEETINGS

January 10, 2006

Topic: RISK MANAGEMENT
Speaker: Greg Hutchins & Stan Smith
Location: 6pm @ Brices Restaurant - 2560 19th SE Salem, Or
Member Cost: \$20.00
Non-Member Cost: \$25.00
RSVP to: Mel Whittier
meklw@comcast.net
Details: Critical Objectives:
Review and discuss;
•Risk tolerance and management
•Making a risk assessment
•Incorporating risk management into the Supply Chain
•Preparing for the future



NAPM-Oregon Mid-Valley's newest member

Lillie Gray, Senior Contracting Officer - Oregon Dept of Education

The **November 2005** issue of **NewsLine** has been posted to the ISM Web site and is available for downloading. Some of the topics covered in this issue include:

- Evolution of Supply Management Necessitates ISM's New Qualification
- Why Certify?
- ISM's New Supply Management Qualification FAQs
- Upcoming Election of New Members to the ISM Board of Directors
- It's Time to Submit Nominations for ISM's Persons of the Year Award, Affiliate Excellence Award and the Groups and Forums Excellence Award
- Meet the Affiliate Support Council
- ISM Releases Three Position Statements
- February Satellite Seminars Focuses on Ethics
- New Web Seminar - The Business Side of Supply Management Influencing Senior Management

Click here to download the entire issue as a PDF document:

<http://www.ism.ws/quicksearch/index.cfm?keyword=QS121>

Click here to view the text in a point and click format for easy cutting and pasting:

<http://www.ism.ws/quicksearch/index.cfm?keyword=QS120>

NAPM Oregon Mid-Valley membership dues changes for 2006
At the October 11th 2006 Board of Director's meeting, the following changes were approved.

- 1. Regular member dues increased from \$140.00 to \$145.00.**
- 2. Associate member dues increased from \$105.00 to \$110.00.**
- 3. Prepaid dinner meetings dues increased from \$160.00 to \$170.00,**

Editor's note: As a point of reference, the Portland affiliate 2005 dues are \$245 for regular membership, while the Eugene 2005 affiliate dues are \$160 for a regular member.

2005-2006
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