



**institute for  
supply management**



## *“The Purchaser”*

Oregon Mid-Valley Purchasing and Supply Management Association, Inc.

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Oregon Mid-Valley's mission is to provide continuing education in the best purchasing and supply management techniques available, enabling members to utilize this knowledge while practicing the highest ethical standards to maximize the profitability of their employers.

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March 2008

## **Oregon Mid-Valley Purchasing and Supply Management Association, Inc.**

### **APRIL DINNER MEETING**

**April 8th, 2008 6:00 PM**

Pioneer Villa Restaurant exit #216 east side of I-5 Halsey exit

OMV is proud to work with APICS-SWIV to present to our memberships a high quality educational dinner meeting.

### **Characteristics of a Lean Supply Chain and How to Get There**

**Tom Wright-Hay**

**Oregon Manufacturing Extension Partnership**

## OMV President's Message

First of all, I want to extend a special **THANK YOU** and appreciation to those members who have stepped forward and agreed to volunteer their personal time to continue to keep our association a viable educational association for all purchasing and supply professionals in the middle of Oregon's Willamette Valley!!! I am pleased to announce that we now have received commitments from our members to actually fill all eleven of our leadership positions. This is the first time in a very long time that we have actually received commitments from our members to fill all of these officer positions at one time. Please read the nominated list of Y2008 – 2009 OMV Officers elsewhere in this newsletter.

Second of all, I want to exclaim.....**WOW** .....March truly was "Supply Management Month" for our OMV members as we had a combined 45 members and guests attend our two educational events (seminar and dinner meeting) on March 11<sup>th</sup>. For those of you who missed these two educational events, you really missed out on some excellent educational sharing by our speaker, Gary L. Hopper, C.P.M. of Total Cost Solutions.

We are now looking forward to our last two educational programs for this meeting year. On April 8<sup>th</sup>, we'll have Tom Wright-Hay of Oregon Manufacturing Extension Partnership presenting a program titled "Characteristics of a Lean Supply Chain and How to Get There". This will be a joint meeting with NAPM- Willamette Valley and APICS-SWIV and will be held at the Pioneer Villa Restaurant, located off of exit #216 (east side of I-5 Halsey exit) at 6:00 PM.

Our May 13<sup>th</sup> dinner meeting will be our annual "Volunteer Recognition" meeting and we are pleased to announce that Howard Baker, Jr. will be our presenter. Howard's presentation is titled "I'm a Professional, But....." and will focus on handling issues while still keeping fun and humor in the workplace. As many of you know from past experience, Howard is always entertaining while sharing a meaningful message to his audience. This will be a good program to bring your spouse or significant other for a most enjoyable evening in the beautiful setting of the Salem Golf Club.

Ed Taylor, C.P.M., our OMV certification class instructor/facilitator, has advised the OMV Board that after speaking with the members in his current class that they preferred to not continue with a scheduled and fee based certification review class because the study pace of each remaining person is different thus making scheduling at the group level difficult. Ed also advised that it is his intension to remain available on a volunteer basis at any time to assist any person or group who is interested in pursuing their C.P.M. certification. Please read the article on this subject elsewhere in this newsletter.

Continuing Education Hours (CEH) Certificates will again be available this year for any of our members who are interested (see article elsewhere in this newsletter).

Please remember this is "**your**" association, so you need to come forward with your ideas and suggestions on how OMV can better serve your educational needs. Please feel free to discuss your thoughts with any OMV Officer.

I'm looking forward to seeing each of you at our two remaining dinner meeting educational events this year!!!

*Sid Brown, C.P.M., A.P.P.*  
OMV President

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## ***Nominating Committee's Slate of Officers and Directors***

For the better understanding and clarification to all OMV members, it is proper and appropriate to note that according to OMV's current Policies & Procedures Manual that the following slate of Officers and Directors was due for publication in our February newsletter, followed by further nominations from the floor at our March General Membership Meeting, which, in turn, was to be followed by a membership election vote at our April General Membership Meeting and the installation of officers at our May General Membership Meeting. Due to the delay in identifying committed volunteers in a timely manner, we are forced to reschedule and consolidate our officer election process to (1) receiving any further nominations from our membership, (2) the election of officers, and (3) the installation of these officers all at our May General membership meeting. If you have any questions or concerns regarding this change in process, please contact myself or Sid Brown, OMV President, immediately.

The following list is the Slate of Y2008-2009 Officers as proposed by the Nominating Committee:

- President: **Regan Dugger, C.P.M.**; Spirit Mountain Casinos
- Vice President: **Bob Bunn**; Stimson Lumber Company
- Secretary: **Frank Brittain**; Evanite Fiber Corporation
- Treasurer: **Dirk Close**; Kettle Foods, Inc.
- Director for National Affairs: **Ron Brown, C.P.M.**; (Retired)
- Communication Officer: **Rich Palmer**; Holiday Retirement
- Education Officer: **Steve Ness, C.P.M., A.P.P.**; Tec Laboratories
- Marketing Officer: **Tiffanie Venner**; Automation Technology Inc.
- Membership Officer: **Carol Carlin**; White's Electronics
- Director At Large: **Patti Nicholson**; Burcham's Metals, Inc.
- Director At Large: **Sid Brown, C.P.M., A.P.P.**; (Retired)

Respectfully Submitted,

Bob Bunn  
OMV Vice President  
& Nominating Committee Chair

## **UPCOMING EDUCATIONAL DINNER MEETINGS**

Your Board Members have worked hard to develop a schedule full of valuable educational opportunities for Professional Development. Hope to see you there!

<b><u>DATE</u></b>	<b><u>TIME</u></b>	<b><u>PROGRAM TITLE</u></b>	<b><u>SPEAKER</u></b>	<b><u>LOCATION</u></b>
4/8/2008	6:00pm	Joint meeting NAPM-WV/APICS	Tom Wright-Hay	Pioneer Villa, Halsey, OR
5/13/2008	6:00pm	Awards Banquet	Howard Baker	Salem Golf Club

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### **Characteristics of a Lean Supply Chain and How to Get There**

**April 8th, 2008**

Perhaps you are just getting started or perhaps you have been on your Lean Journey for several years. At some point either your company or one of your suppliers or customers will want to implement Lean in the supply chain. No matter what scenario you're in, implementing a Lean Supply Chain (LSC) is often perceived as a daunting task. After all, change within an organization is difficult enough. But changing the relationship between two or more companies? While there are some new and different types of challenges, implementing LSC is fundamentally the same as implementing Lean in a single organization.

Tom Wright-Hay from the Oregon Manufacturing Extension Partnership will provide real-world examples of LSC based on his own work with clients as well as OMEP case studies. Tom will discuss the specifics of each situation and develop a list of characteristics of LSC. Finally, Tom will provide an overview of the process and tools required to implement LSC in any situation.

#### **Our presenter:**

Tom Wright-Hay has been with the Oregon Manufacturing Extension Partnership (OMEP) for over two years and has 17 years experience in management, manufacturing, and engineering including general management, capital project management, strategic planning, and marketing in the petroleum and high-tech industries. Tom's OMEP clients have included companies in high-tech, heavy equipment, medical and wood products. He served on OMEP's board of directors and was also a member of Governor Kulongoski's Manufacturing Workforce Committee. Tom is a registered professional engineer in California and holds a degree in mechanical engineering from Cal State Fullerton and an MBA from the University of Oregon.

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## ***CONTINUING EDUCATION HOURS (CEH)***

OMV will again this year provide a certificate stating the Continuing Education Hours (CEH) for any of our members who are interested in certifying their attendance at our educational events. These CEH's can be used by the member for his/her certification or re-certification. Our Membership Officer, Carmen Sharick, has kept a record of which members attend our monthly educational dinner meetings and at the end of the meeting year in May, OMV will issue certificates showing how many CEH's each member has earned through their dinner meeting attendance. For further clarification, the CEH's can only be issued for educational presentations and will not be applicable for plant tours, vendor exhibits, etc. CEH's for OMV seminars have been provided at the conclusion of each seminar.

Please be reminded that **these certificates will "only" be issued to those members who request it.** If you are interested, you will need to contact Carmen via e-mail ([Carmen.Sharick@sme.akzonobel.com](mailto:Carmen.Sharick@sme.akzonobel.com)) as soon as possible requesting this certificate and you will receive your certificate for the current meeting year at the May dinner meeting (provided your request is received prior to May 1<sup>st</sup>).

### ***OMV-Sponsored Certification Classes Will Be Discontinued***

Nearly two years ago ISM announced the planned sunset of the C.P.M. certification to make way for their new CPSM program (Certified Professional in Supply Management) which is intended to reflect the broader subject of Supply Chain Management and the rapidly changing landscape of our profession. To facilitate the C.P.M. sunset process ISM posted well in advance a schedule that reflects the last day one can register for an exam (12/31/2008), and the last day one can schedule to take an exam (12/31/2009). The risk here is if a person fails any one of the four module exams in 2009 they are locked out from being able to register for a retake. One could argue it would be best to have passed all four modules prior to the end of this year to eliminate the risk of being locked out of your C.P.M. pursuit.

During the past five years the Oregon Mid-Valley Purchasing & Supply Management Association, an affiliate of ISM, has offered fee based C.P.M. review classes for each of the four Certification Modules to our membership and other purchasing professionals in our area who have had an interest in obtaining their C.P.M. certification. December 2008 is fast approaching and in consideration of the average time and commitment required to pursue the C.P.M. certification, we are seeing the window close for meaningful future offerings for these C.P.M. module review classes. After appropriate thought and discussion, the OMV Board of Directors has agreed with the recommendation of our certification class instructor, Ed Taylor, C.P.M., that we will immediately discontinue offering the association sponsored, fee based, certification instructional classes. Our decision is based on the recognition that it will continue to become increasingly difficult to offer scheduled C.P.M. review classes which would effectively accommodate the timely individual study schedule for each interested participant.

There is some good news for those members who are currently actively pursuing their C.P.M. certification. Ed will continue offering his personal assistance in providing support to anyone who is currently pursuing their C.P.M. certification and he will make available any of the past materials he has provided in the previous classes. If you are interested in Ed's offer, please contact him direct at [etaylor04@msn.com](mailto:etaylor04@msn.com) at any time.

Ed would like to extend his personal appreciation and express the enjoyment he has had to each person who attended any of his classes and wants to thank each of those individuals for their participation in his classes.

Also, both Ed and the OMV Board want to express our sincere appreciation to Holiday Retirement for making their excellent training facilities available to OMV for our classes and want to extend a special appreciation to Brad Tongue who facilitated these classes for our members!!!

If you have any questions regarding this OMV Board decision, please contact OMV President, Sid Brown, at [sidbrown@aol.com](mailto:sidbrown@aol.com).

## NOTE FROM ED TAYLOR, CPM

Nearly two years ago ISM announced the planned sunset of the C.P.M. certification to make way for their new CPSM program (Certified Professional in Supply Management) which is intended to reflect the broader subject of Supply Chain Management and the rapidly changing landscape of our profession. To facilitate the C.P.M. sunset process ISM posted well in advance a schedule that reflects the last day one can register for an exam (12/31/2008), and the last day one can schedule to take an exam (12/31/2009). The risk here is if a person fails any one of the four module exams in 2009 they are locked out from being able to register for a retake. One could argue it would be best to have passed all four modules prior to the end of this year to eliminate the risk of being locked out of your C.P.M. pursuit.

During the past five years the Oregon Mid-Valley affiliate of ISM has offered the C.P.M. Review Module courses to local purchasing professionals who have had an interest in obtaining the C.P.M. certification. December 2008 is fast approaching and with the time and commitment required on average to pursue the C.P.M. certification we are seeing the window close to the class offerings of the C.P.M. Review Modules. The Board of Directors has decided to no longer offer any upcoming C.P.M. Review Module Courses. This decision was based from the recent recommendation I made to Board in most part because it will become increasingly difficult to offer scheduled C.P.M. Review classes that would effectively accommodate the study schedule of each interested participant.

With this announcement to discontinue the offering of scheduled review classes I would like to take this opportunity to extend a sincere thank you to the OMV Board of Directors and the OMV membership who over the past five years have allowed me this opportunity to lead each of the review classes. I wish to extend my appreciation and the enjoyment I had to each person who attended any of the classes and also extend a very special thank you to Brad Tongue and the people at Holiday Retirement who allowed us the use of their excellent facility and equipment. Thanks Brad for opening and closing so many times. I will continue to be available to assist in providing support to anyone who is currently pursuing their C.P.M. and to make available any of the past materials I have provided in the classes. Please feel to contact me at any time.

Ed Taylor, C.P.M.  
etaylor04@msn.com

### ***CONGRATULATIONS TO STEVE NESS, C.P.M., A.P.P.!!!***

Steve has recently received his Certified Purchasing Management Certificate and can now proudly add "C.P.M." behind his name. For all of our members who either have received their certification or are in the midst of pursuing this certification, you know this requires a lot of hard work and Steve is to be sincerely congratulated for his achievement of this difficult, but certainly rewarding goal!!!

## 2007-2008 Board of Directors

<p><b><u>PRESIDENT:</u></b>  <b>Sid Brown, C.P.M., A.P.P.</b>          29623 SW Young Way          Wilsonville, OR 97070-8579  <a href="mailto:Sidbrown@aol.com">Sidbrown@aol.com</a>          Tel: 503-682-6814          Fax: (none)</p>	<p><b><u>MARKETING OFFICER:</u></b>  <i>(Vacant at this time)</i></p>
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